

ATL Practical Training



success jobs stories
from our ex-students



£242M

Our successful
students'
contribution
to the economy

> Real People - Real Jobs - Real Money

At ATL Practical Training we believe that our training is an investment and we all know that the best investments are those where you get a lot more out than you actually put in. Our aim is to give people just like you the opportunity to turn their knowledge and skills into a real and practical way of earning a good living.



Our Courses

> Renewables courses

potentially 'recession proof' skill

> Plumbing courses

learning programme is self-paced

> Electrician courses

designed to fit around your experience

> Gas courses

for little or no prior gas fitting experience

> Welding & Fabrication

a skill that commands both respect and professional rewards



FOR MORE INFORMATION PLEASE VISIT OUR WEBSITE: www.atlpt.co.uk

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The essence of knowledge is

> Real People - Real Jobs - Real Money

At ATL Practical Training we believe that our training is an investment and we all know that the best investments are those where you get a lot more out than you actually put in. Our aim is to give people just like you the opportunity to turn their knowledge and skills into a real and practical way of earning a good living.



David Barnet is typical of many of our students. David, who is from Nuneaton, **invested £3,800** of his redundancy money to retrain as a plumber, completing his certification in October 2011. Afterwards he told us that since qualifying he is now working for himself and expects his **first year earnings to be in excess of £25,000**. That equates to a return of **over 600% on his £3,800**. Now where else are you going to see a return like that? Just compare that with returns in the financial markets:

- **Top Bank/Building Society Deposit Rate: ING 3.03%**
- **Top fixed rate bonds: 4.51% - 5 years**
- **Top ISA Investment – 18% fixed over 3 years (Investec)**
- **Stock Market - FTSE performance in 2011 -5.5%**

The one thing that is the same for all of those who complete our training is that they all agree their training was probably the best investment they ever made. It's an investment which has meant them getting far more than just their money back. They, and we hope you, will agree with us that **this is the investment of a lifetime, for a lifetime.**

first to have it, then to use it.

Confucius

All of those who have successfully completed a course with ATL Practical Training know that **a small initial investment**, backed by a firm commitment to complete the training, means a **fantastic return for them and their families**. But don't just take our word for it – listen to what our students have to say for themselves; **Real People – Real Jobs – Real Money!**

Set out below are the stories of real students, many of whom **you'll find are just like you**. Hear what people in similar circumstances to yours are saying about **whether the investment they made was worth it**.

Retrain, Reskill – The Return on Investment

Lots of our students come to us because **they are dissatisfied with their current job or life circumstances**. They may feel that they currently don't, or can't, earn enough. Some feel that **they are trapped doing something they don't actually like**, but can't give it up because they need the money. **Others have been frightened** that they may not be able to support themselves if they leave what they're doing now.

Investing in Yourself for Growth

People who are in the building, electrical, plumbing, heating, gas-fitting and alternative energy industries already **know the value of investing their time and money in acquiring the skills and qualifications they need**. Increasingly they find that just having the experience to do a job is not enough anymore, they have to have the qualifications before any employer or contractor will let them start a job. All too often those with years of practical, hands-on, on-the-job experience are seeing newcomers get ahead of them **because they hold the qualifications they lack**.



MIS' CONTRIBUTION TO THE GOVERNMENT

	2005/06	2006/07	2007/08	2008/09	2009/10	2010/11	2011/12	2012/13	2013/14
IT Skills	1000	1500	2000	2500	3000	3500	3500	3500	3500
Tax/NI per employee	£6,758	£6,669	£6,505	£6,254	£6,104	£6,104	£5,822	£5,595	£5,250
Tax/NI Payable	£6,758,040	£10,003,020	£13,010,600	£15,633,800	£18,310,920	£21,362,740	£20,375,950	£19,581,170	£18,375,000
Benefits saved	£150,000	£225,000	£300,000	£375,000	£540,000	£630,000	£630,000	£630,000	£630,000
Total	£6,908,040	£10,228,020	£13,310,600	£16,008,800	£18,850,920	£21,992,740	£21,005,950	£20,211,170	£19,005,000

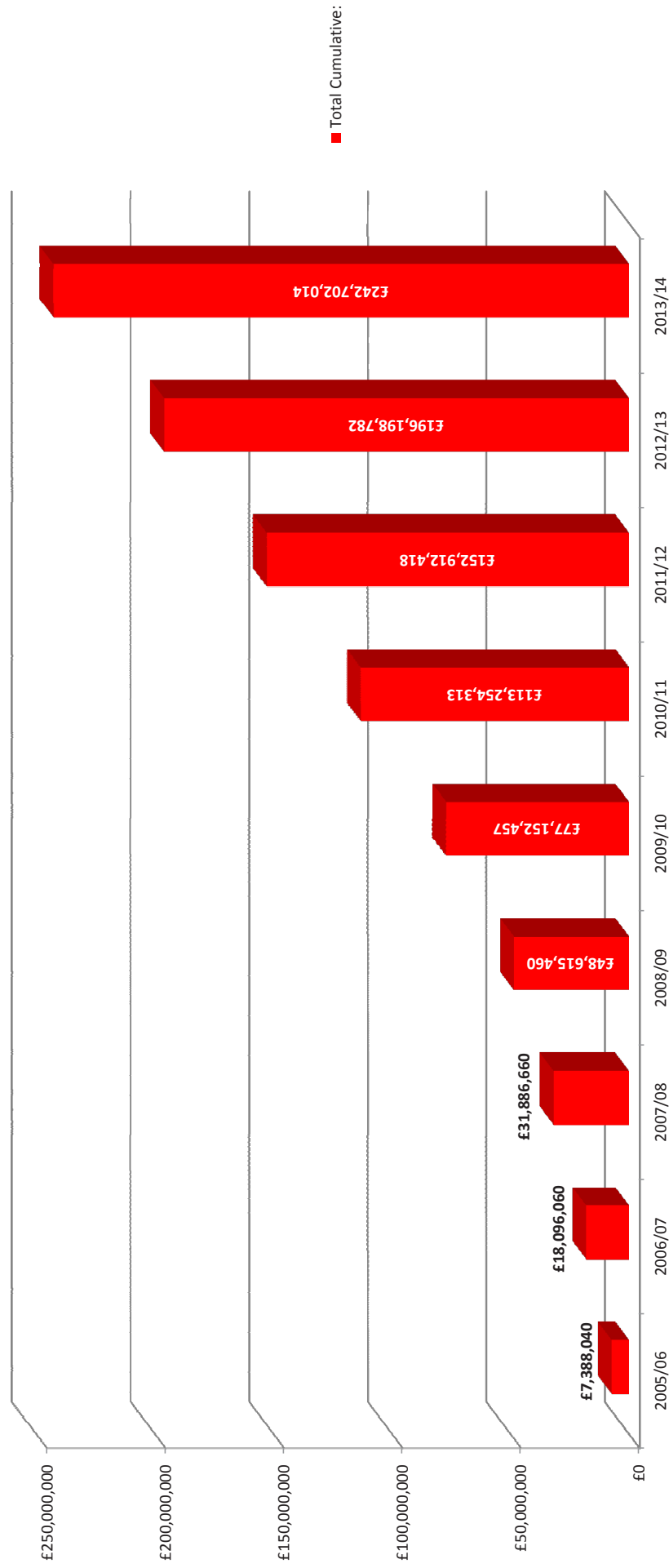
	2005/06	2006/07	2007/08	2008/09	2009/10	2010/11	2011/12	2012/13	2013/14
Train4Trades									
Tax/NI per employee					£720	£1,080	£1,440	£1,800	£2,160
Tax/NI Payable					£12,106	£12,106	£12,106	£12,106	£12,106
Benefits saved					£8,716,477	£13,074,716	£17,432,955	£21,791,194	£26,149,432
Total					£129,600	£194,400	£259,200	£324,000	£388,800
					£8,846,077	£13,269,116	£17,692,155	£22,115,194	£26,538,232

	2005/06	2006/07	2007/08	2008/09	2009/10	2010/11	2011/12	2012/13	2013/14
MIS - PAYE/NI									
Tax/NI Payable	£480,000	£480,000	£480,000	£720,000	£840,000	£840,000	£960,000	£960,000	£960,000
Total Contribution	£7,388,040	£10,708,020	£13,790,600	£16,728,800	£19,690,920	£22,832,740	£21,965,950	£21,171,170	£19,965,000

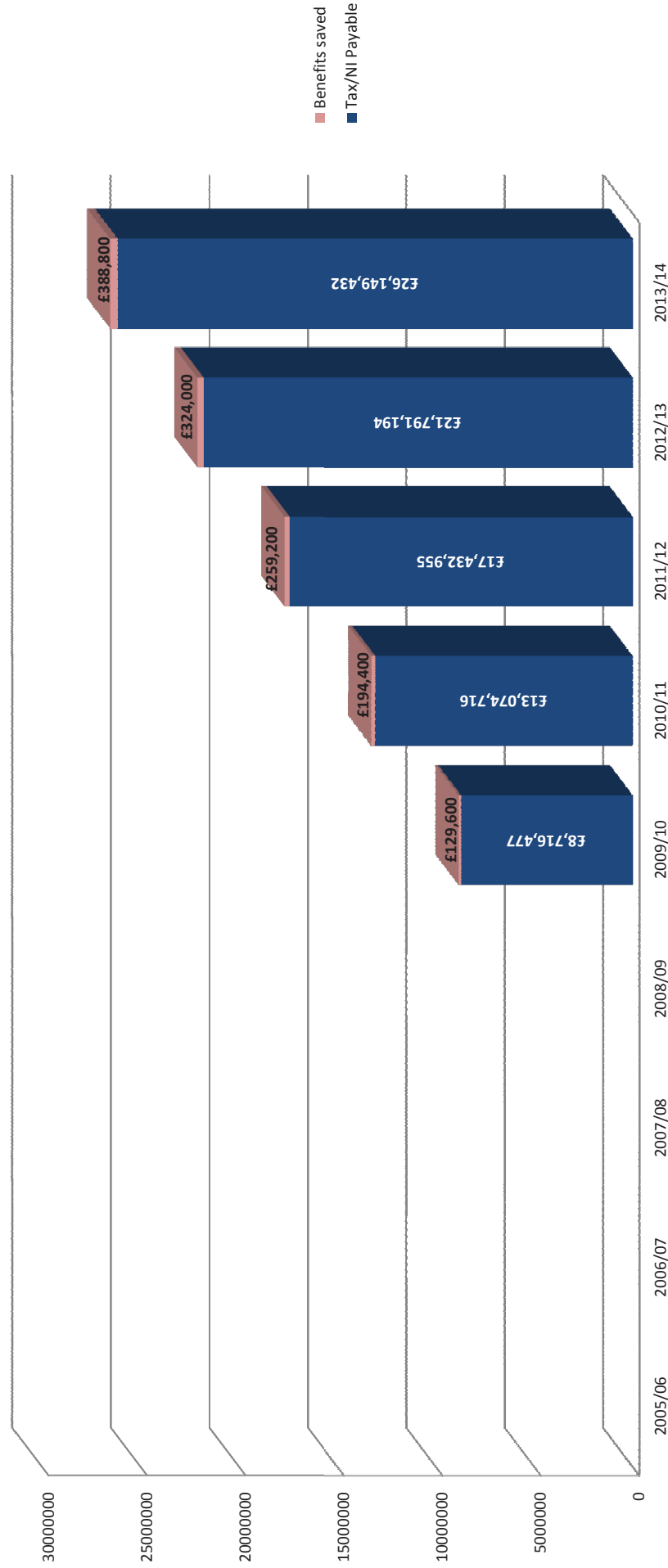
Total Cumulative:	£7,388,040	£18,096,060	£31,886,660	£48,615,460	£77,152,457	£113,254,313	£152,912,418	£196,198,782	£242,702,014
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	2005/06	2006/07	2007/08	2008/09	2009/10	2010/11	2011/12	2012/13	2013/14
Train2Game (Est)									
								£3,000,000	£7,000,000

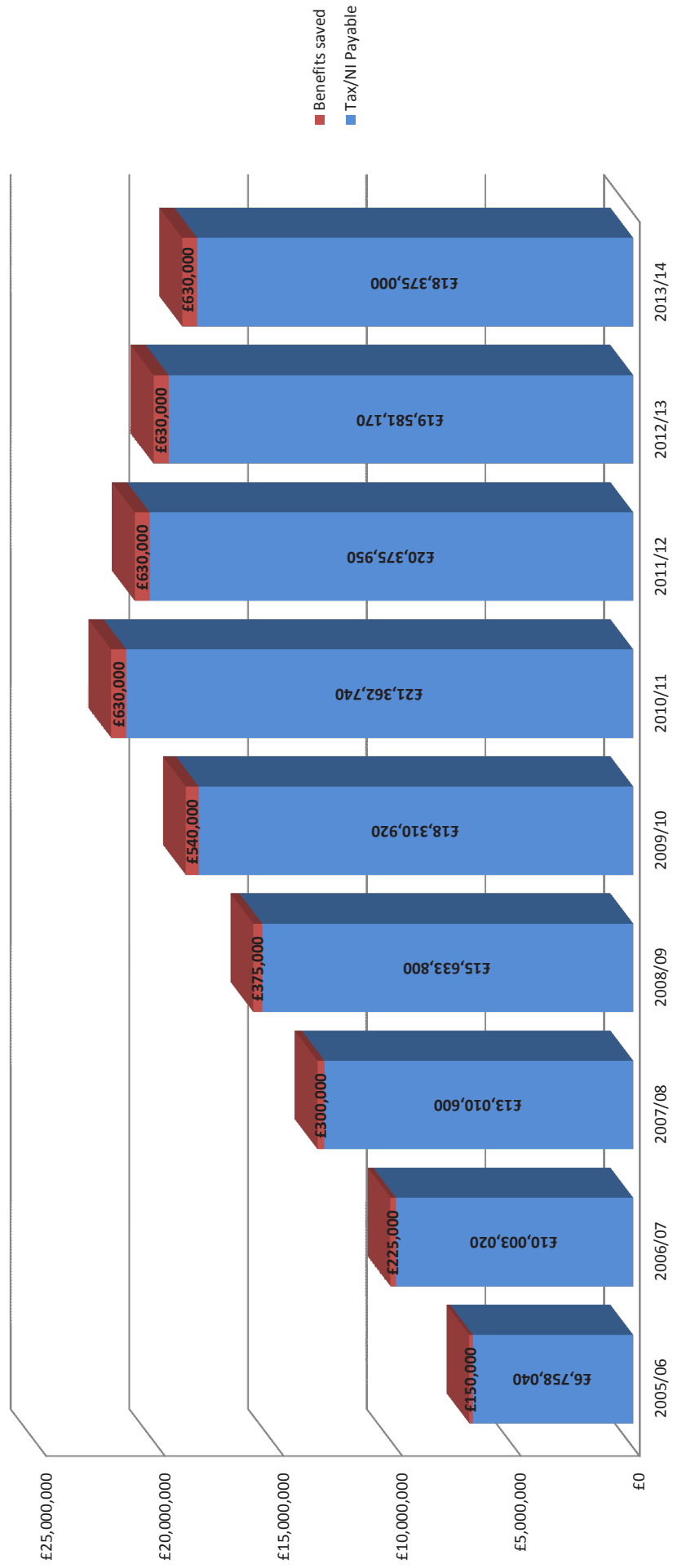
MIS' Total Contribution to the Government - Cumulative



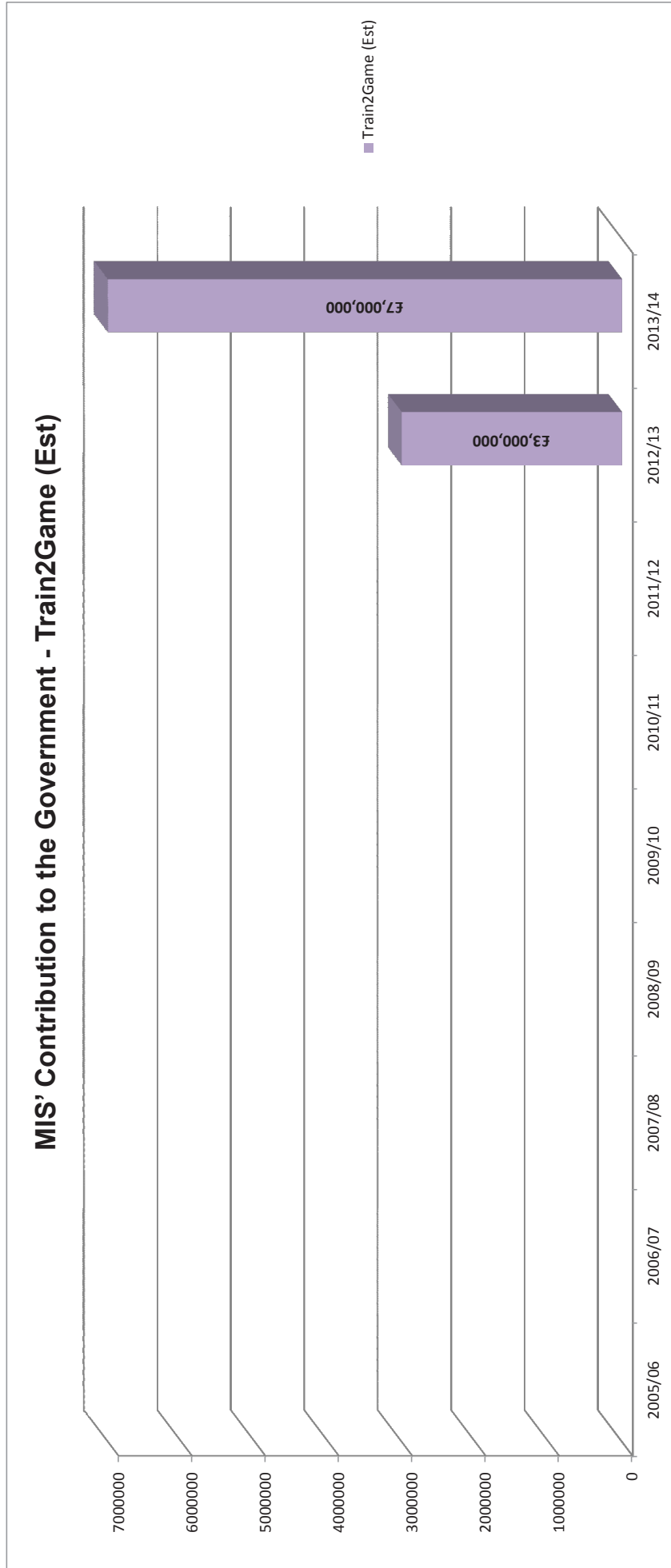
MIS' Contribution to the Government - Train4TradeSkills



MIS' Contribution to the Government - IT Skills



MIS' Contribution to the Government - Train2Game (Est)



ATL Practical Training

Unemployed or on Benefits



Sadroop Sumal

When he was made redundant Sadroop saw it as an opportunity to make a career change. He has seen his investment in training as a plumber give him double his previous income and the satisfaction of a more stable and secure job.

Unemployed or on Benefits

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Sadroop Sumal	January 2010	April 2011	Plumbing	£3950
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
I.T Consultant	Plumber	c£20,000 then benefits	£40,000	506%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

When he was made redundant Sadroop saw it as an opportunity to make a career change. He has seen his investment in training as a plumber give him double his previous income and the satisfaction of a more stable and secure job.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Garry Cordall	December 2006	October 2008	Plumbing	£3850
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Engineer	Self-Employed	£18,200	£36,400	473%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Getting made redundant was a big blow for Garry. However he decided to invest in re-training and is now a fully qualified plumber. He has now gone on to set up his own business and has seen his previous earnings double.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Simon Venable	February 2010	September 2011	Plumbing	£3950
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Printer	Self Employed	Benefits	£15,600	365%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

When the printing business he worked in closed, Simon decided that this was the opportunity he had waited for to go and work for himself. His redundancy package was not enough for him to set up in the printing business so he decided to invest in re-training as a plumber. He knew that having a recognised qualification was essential. Although just starting out he has already earned enough to pay for the training and every job now shows a profit on his investment.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Christian Hawkins	July 2008	November 2010	Plumbing	£5670
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
IT	Self-Employed	£17,000	£36,400	342%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

When Christian was made redundant he decided to re-train as a plumber. He is delighted that, having qualified, he now has a trade and is relishing the opportunity of being self-employed.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Simon Bannister	December 2008	November 2010	Plumbing	£3850
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Mechanic	Self-Employed	£50,000, then benefits	£62,400	322%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

When Simon was made redundant he decided to invest some of his redundancy money in re-training to become a plumber. Now he has his own business. "I couldn't have gone on to be independent or to have my own business without the skills and the certification I now have" he told us.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
David Barnett	January 2010	October 2011	Plumbing	£3950
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Made Redundant	Self Employed	£15,000	£25,000	253%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

David made the brave move to invest a chunk of his redundancy money re-skilling, rather than just trying to live off it until he got another job. He knew that by just leaving it in the bank he wouldn't see that money grow, only the opposite. His canny investment now means that not only is he earning more than he was before but he knows that he'll continue to reap a reward on his investment for years to come. It's a smart investment that will just keep on growing.

Unemployed or on Benefits

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Steven Banks	May 2009	January 2011	Plumbing & Electrical	£6720
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Scientist	Plumber & gas fitter	£30,000	£45,000	223%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Steven took matters into his own hands when his job as a scientist at GlaxoSmithKline disappeared and he was faced with redundancy. As a valued member of the company he was offered relocation to another country but for family reasons was determined to stay in the UK. He decided to take the redundancy and use the money to invest in training for new skills. This he duly did and to dramatic effect. He qualified as both a plumber and an electrician and immediately set up his own business. He was delighted on the basis that he was able to spend more time with his family and at the same time was able to increase his earnings by a huge 50%.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Alex Richmond	July 2009	October 2011	Plumbing	£3850
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Car Park Attendant	Self-Employed	£28,600, then benefits	£33,800	135%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Another victim of the Credit Crunch, Alex was made redundant and so decided to re-train as a plumber. Now he is self-employed in his own business and says that he is happy working less hours for more money.

Name	Age	Location	Trade Skill
James Darios	22	Southampton	Gas (ACS)
Completion Date	Previous Job	Previous Income	Current Income
June 2011	Fireplace Fitter	Benefits	£38,000
Best Investment	Best Effort	Best Results	Best Improvement in Life

After he was made redundant James looked around at several options before deciding to invest in an apprenticeship. He admits that he had “a wobble” halfway through his course but gives all the praise to his tutor who helped him through and “went much further than he needed to” in order to make sure that he completed the course. “If he hadn’t done that I wouldn’t be earning what I am now. He really is a great guy” he said. “The regular wage means that I can now put a deposit down on a flat.”

Name	Age	Location	Trade Skill
Ben Donson	25	Guildford	Electrical
Completion Date	Previous Job	Previous Income	Current Income
June 2011	Unemployed	Benefits	£35,000
Best Investment	Best Effort	Best Results	Best Improvement in Life

Ben wanted more than just a job; he wanted to have a trade. Since qualifying he is now working full time as an electrician and says he really enjoys going out to work every morning. "I can now afford a nice car and nice holidays and have a secure future" he told us.

Name	Age	Location	Trade Skill
Ben Snowley	24	Guildford	Electrical
Completion Date	Previous Job	Previous Income	Current Income
2010	Unemployed	Benefits	£26,000
Best Investment	Best Effort	Best Results	Best Improvement in Life

Ben told us that he really wanted to get a trade under his belt to make his future secure. He is currently working full time for a local company in Guildford and says that the steady wage has made him feel financially secure and enabled him to get onto the property ladder.

Name	Age	Location	Trade Skill
Daniel Sherwood	26		Electrical
Completion Date	Previous Job	Previous Income	Current Income
June 2012	Double Glazing	£20,000	£25,000
Best Investment	Best Effort	Best Results	Best Improvement in Life

The Credit Crunch meant that Daniel lost his job installing double glazing. He wanted to make sure that whatever he did next he would have a skillset that would always be in demand. Even though he has not quite completed his training he is already working full time with a firm of electrical contractors. "Right now I'm earning about the same as I did before, but once I'm fully qualified I know that my earnings will really shoot up", he said.

Unemployed or on Benefits

Name	Age	Location	Trade Skill
Luke Seymour	24	Southampton	Electrician
Completion Date	Previous Job	Previous Income	Current Income
July 2010	Unemployed	Benefits	£23,920
Best Investment	Best Effort	Best Results	Best Improvement in Life

Luke left school but had no immediate career opportunities. He knew he wanted to do something of value rather than just drift from odd job to odd job. Electrics had been an interest of his, so wisely he took up electrical training. Once he qualified he had no difficulty getting a job with a local employer (Emcor) as a full-time electrician. He now knows he has a decent job and a definite career path ahead of him. The fact that he's now earning good money helps too.

Name	Age	Location	Trade Skill
Ashley Carroll	27	Southampton	Heating & Ventilation
Completion Date	Previous Job	Previous Income	Current Income
December 2010	Unemployed	Benefits	£22,000
Best Investment	Best Effort	Best Results	Best Improvement in Life

When he found himself unemployed and without any trade skills or qualifications, Ashley found it impossible to get work that he really wanted to do and would be stable enough to give him a career path rather than just a job. He decided to invest in taking an apprenticeship. Now he is employed by a local plumbing and heating company, enjoying a regular and stable income and looking forward to expanding his range of skills by gaining gas certification in the future. He says that taking on the apprenticeship has given him a job for the rest of his life and a career he can be proud of.

Name	Age	Location	Trade Skill
Mitchell Stephenson	19		Heating & Ventilation
Completion Date	Previous Job	Previous Income	Current Income
January 2011	Unemployed	Benefits	£20800
Best Investment	Best Effort	Best Results	Best Improvement in Life

In his early teens Mitchell went off the rails and got into some serious trouble with the law. It was during a term of confinement at a Young People's Institution that he took a plumbing course. He enjoyed the course so much he managed to get on an apprenticeship scheme on his release and is now a fully qualified Heating and Ventilation Engineer. "The training and qualifications have really turned my life around by providing me with a trade, a career for life" he said. "The training and the job itself have made me more self-disciplined and, of course, have provided me with a steady income".

Name	Age	Location	Trade Skill
Jonathan Liesicke	21	Guildford	Electrician
Completion Date	Previous Job	Previous Income	Current Income
July 2011	Unemployed	Benefits	£20,280
Best Investment	Best Effort	Best Results	Best Improvement in Life

After a short spell after school on benefits, an experience which Jonathan really didn't enjoy, he enrolled as an electrical trainee. He found this very much to his liking and duly qualified as a fully-fledged electrician – a job he really loves. He managed to find work straight away and now has a job and a car, and with professional skills under his belt is taking the opportunity to work in Australia.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Martin Street	November 2008	December 2010	Plumbing	£5670
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Woolworth Store manager	Self-Employed	£35,000 p.a.	£28,600	
Best Investment	Best Effort	Best Results	Best Improvement in Life	

When Woolworths closed all their stores, Martin found himself in a highly competitive job market along with lots of others. He felt that the only way he was going to get back to a position of being able to earn a living was to train for a trade. "Now that I'm a qualified tradesman things have worked out even better than I hoped" he told us. "Working for myself means I'm now the one who is in control of my life and career; I'm no longer dependent on someone else for a job."

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Joss Coulton	September 2007	July 2009	Plumbing	£3850
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Recruitment Consultant	Working Full-Time	£60,000 p.a.	£12,000 part-time	
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Used to a very high income it was a real shock when the economic slowdown meant that Joss was laid off from his job as a recruitment consultant. He decided that he wanted to make sure that when he went back into work he had the skills and qualification so that he could be in control of his earning potential not his employer. He is currently finishing off his training and says that as soon as that is over he knows that there are lots of opportunities out there.

Unemployed or on Benefits

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Anthony Wilkes	October 2009	August 2011	Electrician	£3850
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
IT Installer	Self Employed	Not Disclosed	Earning More	%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Anthony was working installing computers and IT equipment but knew that the company was struggling and that he was likely to be made redundant, which turned out to be the case. Already familiar with electrics with his IT skills, he decided to qualify as an electrician. He now has his own business and is delighted that he has good prospects commercially and even in its first year will earn him more than he did in his old job.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Steve Gatley	December 2008	October 2010	Electrician	£5670
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Airline Pilot	P/T Pilot & P/T Electrician	Not Disclosed	Not Disclosed	%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Steve was working as a pilot but was made redundant by the airline. He had some previous electrical experience and so decided to put that to full use and chose to train to become a fully qualified electrician. These days and now fully qualified, Steve is a very happy man on two counts. First he is flying on a part-time basis for a different airline and he's earning well by working part-time as an electrician. Best of all, according to Steve, is that he knows he has work and an income stream to fall back on if he should be made redundant again.

Name	Age	Location	Trade Skill
Lee Weatherill		Dewsbury	Plumbing and Electrical
Completion Date	Previous Job	Previous Income	Current Income
Now	Engineering	£19.5k	TBA
Best Investment	Best Effort	Best Results	Best Improvement in Life

Lee is just completing his plumbing certification having already qualified as an electrician. He was made redundant by his former employers and as his wife is a nurse and work shifts, decided to look after their young son at home whilst training for a completely new career. He's already doing work for friends and family and has also set up his own business. He's noticed a huge improvement in his quality of life and is looking forward to building up the business and taking on staff.

ATL Practical Training

School Leavers



Simon Huster

When he finished his 'A' levels Simon wanted to have a career, not just a job. He thought that the best way to secure his future was to take an apprenticeship so he signed up for training as a Gas Fitter. Now he has his own successful business and told us "At the age of 23 I have bought my own house, am building my own business and am earning more money that a lot of the friends I was at college with".

Name	Age	Location	Trade Skill
Shane Barnett	22		Gas (ACS)
Completion Date	Previous Job	Previous Income	Current Income
September 2009	School		£50,000+ pa
Best Investment	Best Effort	Best Results	Best Improvement in Life

Being a Gas Engineer had been Shane's childhood dream. Now he has his own contracting company and says that the apprenticeship training has given him a great confidence boost and the security of running his own company.

Name	Age	Location	Trade Skill
Simon Huster	23		Gas (ACS)
Completion Date	Previous Job	Previous Income	Current Income
August 2010	College Student		£48,000
Best Investment	Best Effort	Best Results	Best Improvement in Life

When he finished his 'A' levels Simon wanted to have a career, not just a job. He thought that the best way to secure his future was to take an apprenticeship so he signed up for training as a Gas Fitter. Now he has his own successful business and told us "At the age of 23 I have bought my own house, am building my own business and am earning more money than a lot of the friends I was at college with".

Name	Age	Location	Trade Skill
Liam Bundy	23	Hedge End	Plumbing
Completion Date	Previous Job	Previous Income	Current Income
August 2008	School		£40,000
Best Investment	Best Effort	Best Results	Best Improvement in Life

Liam went from school to a plumbing apprenticeship. He went on to get all the necessary qualifications but didn't stop there. He now is a certified Gas Engineer and happily working full time and really enjoys his job. "Getting my qualifications and certification means that I've been able to save for a house and am now in a secure and stable job environment" he told us.

Name	Age	Location	Trade Skill
Danny Stubbs	20		Building
Completion Date	Previous Job	Previous Income	Current Income
2011	School		£35,000
Best Investment	Best Effort	Best Results	Best Improvement in Life

Danny did a building and construction course at school and knew that he wanted to go on and do a full apprenticeship when he left. He said that the training had given him a confidence boost and a real sense of independence.

Name	Age	Location	Trade Skill
Tyrone Oliver	21	Dorking, Surrey	Electrical
Completion Date	Previous Job	Previous Income	Current Income
July 2010	School		£35,000
Best Investment	Best Effort	Best Results	Best Improvement in Life

Tyrone went straight into apprenticeship training when he left school as, in his own words, "I wanted to make something of myself". Now he is working full time as an electrician and is qualified to cover a full range of work. He is looking to start his own business but knows that even if the company he is working for at the moment were to make him redundant he would always have his qualifications and skills to make him independent.

Name	Age	Location	Trade Skill
Jay Harrop	21		Heating & Ventilation
Completion Date	Previous Job	Previous Income	Current Income
September 2010	School		£35,000
Best Investment	Best Effort	Best Results	Best Improvement in Life

Jay knew even before he left school that he wanted to work in the trade as a heating and ventilation engineer. Having completed his apprenticeship he is now working full time with a large, national contracting firm. He says that taking the apprenticeship has changed his life for the better, making it much easier as now he is financially independent.

Name	Age	Location	Trade Skill
Jamie Young	22		Electrical
Completion Date	Previous Job	Previous Income	Current Income
2009	School		£33,800
Best Investment	Best Effort	Best Results	Best Improvement in Life

Work experience at school with an electrician convinced Jamie that this was what he wanted to do when he left. Six months after qualifying he now has his own business and says that the apprenticeship really changed his life for the better.

Name	Age	Location	Trade Skill
Andrew Tosdern	21		Plumbing
Completion Date	Previous Job	Previous Income	Current Income
September 2011	School		£32,000
Best Investment	Best Effort	Best Results	Best Improvement in Life

Andrew always wanted to be hands-on and training to be a plumber was exactly what the doctor ordered. He is now working full time for a local contracting firm and says that not only is he financially much better off but the course gave him much more confidence in dealing with people.

Name	Age	Location	Trade Skill
Daniel Hancock	22		Electrical
Completion Date	Previous Job	Previous Income	Current Income
January 2012	School		£32,000
Best Investment	Best Effort	Best Results	Best Improvement in Life

Daniel had always had an ambition to be an electrician. Now that he has completed his apprenticeship training that ambition has become a reality. Daniel described the training as very helpful and enjoyable and reckons that it has given him a better future and more opportunities than he ever could have wished for.

Name	Age	Location	Trade Skill
Scott Jones	22	Portsmouth	Electrical
Completion Date	Previous Job	Previous Income	Current Income
July 2011	College Student		£32,000
Best Investment	Best Effort	Best Results	Best Improvement in Life

Scott was going to college because he wanted to be a plumber. However, because he couldn't find an employer to sponsor him he wasn't able to go on to do the level 3 training he needed. He decided to invest in the training he needed himself and is now working for himself as an electrician. "I'm earning a good wage and really enjoy what I'm doing" he said.

Name	Age	Location	Trade Skill
Mitchell Stapleton	19	Southampton	Heating & Ventilation
Completion Date	Previous Job	Previous Income	Current Income
July 2011	On Probation		£32,000
Best Investment	Best Effort	Best Results	Best Improvement in Life

When Mitchell found himself in a probation centre he thought that he had no chance of starting again with a clean sheet. His mother however pushed him into signing on for an apprenticeship and that's when his life really began to turn around. Mitchell now has a full time job, earning really good money and is looking forward to a bright future. He told us that the training changed his life and he couldn't praise the tutors enough for the help and support they gave him throughout.

Name	Age	Location	Trade Skill
Mark O'Toole	23	Staines	Electrical
Completion Date	Previous Job	Previous Income	Current Income
March 2010	College		£30,000
Best Investment	Best Effort	Best Results	Best Improvement in Life

Mark found out pretty quickly after going to college that the sports degree he was studying wasn't for him. He realised that he wanted to have a trade and opted to leave college and enrol on an apprenticeship training scheme. Now working as a self-employed electrician he says that working for himself means that he can really enjoy the independence that brings.

Name	Age	Location	Trade Skill
Steven Bennett	21	Woking	Electrical
Completion Date	Previous Job	Previous Income	Current Income
July 2011	School		£30,000
Best Investment	Best Effort	Best Results	Best Improvement in Life

When he left school at 16 Steven went straight into his apprenticeship training. Since finishing just over a year ago he is now using his qualification and skills working in a steel works. He maintains that the training he received not only equipped him to do the job he now holds but helped him through the transition from childhood to becoming an adult.

Name	Age	Location	Trade Skill
Carl Bacchus	21	Surrey	Electrical Services
Completion Date	Previous Job	Previous Income	Current Income
June 2011	College Student		£28,000
Best Investment	Best Effort	Best Results	Best Improvement in Life

Like many people Carl found that he didn't like the course that he had signed up for at college. He decided to switch to an apprenticeship and, since then, he hasn't looked back. He told us that he is now working full time as an electrician and really loves the job. "I have bought myself a new car and a one bedroom flat. Things are going so good though, I'm now looking for a two bedroom flat." He thought that being in a small class meant that he got more individual attention and so he never struggled with any part of the coursework.

Name	Age	Location	Trade Skill
Nick Tavender	21	St. Peter Port	Gas (ACS)
Completion Date	Previous Job	Previous Income	Current Income
July 2009	School		£26,500
Best Investment	Best Effort	Best Results	Best Improvement in Life

When he left school Nick wanted to have a job that would give him some respect and standing in his community. Taking an apprenticeship means that he now has skills that are in great demand on his home island of Guernsey. He is happily working for a contractor on the island.

Name	Age	Location	Trade Skill
Charles Davies	21		Electrical
Completion Date	Previous Job	Previous Income	Current Income
2010	School		£26,000
Best Investment	Best Effort	Best Results	Best Improvement in Life

Charles said that he had always been passionate about pursuing a career in electrical work. Now, as a qualified electrician, he is in full time employment and, in his own words “earning a good living”.

Name	Age	Location	Trade Skill
Joe Jupe	21		Plumbing
Completion Date	Previous Job	Previous Income	Current Income
July 2009	School		£25,000
Best Investment	Best Effort	Best Results	Best Improvement in Life

When he left school Joe wanted to make sure that he had a trade so that he had a secure platform to take him forward into the job market. He is now working full time and says that financially it was the best thing he could have done.

Name	Age	Location	Trade Skill
Lewis Johnson	20		Electrical
Completion Date	Previous Job	Previous Income	Current Income
July 2012	School		£25,000
Best Investment	Best Effort	Best Results	Best Improvement in Life

Lewis started his apprenticeship immediately after leaving school. While studying for his qualifications he has also been working full time and so has had the benefit of a good full time wage while training. He knows that when the apprenticeship is complete he will have a career for life.

Name	Age	Location	Trade Skill
Richard Simpson	22	Hampshire	Electric Technical
Completion Date	Previous Job	Previous Income	Current Income
February 2011	College Student	£	£25,000
Best Investment	Best Effort	Best Results	Best Improvement in Life

After finishing his diploma at college Richard decided to go on to an apprenticeship as his father also worked as an electrician. Now he has qualified he is working for Southern Water and absolutely loves his job. He said that the apprenticeship had changed his life as it means that he can now do the job which he loves so much. He said that the tutors were easy to get on with and he felt he could relate to them as they all had a solid trade background.

Name	Age	Location	Trade Skill
Joe Riggs	21		Plumbing
Completion Date	Previous Job	Previous Income	Current Income
September 2010	School		£25,000
Best Investment	Best Effort	Best Results	Best Improvement in Life

Joe thinks that the apprenticeship training that he has completed is the best thing he has ever done. He is now working full time for a local plumber and is really happy with the independence and financial stability this has brought him.

Name	Age	Location	Trade Skill
Stuart Giles	19	Poole	Gas (ACS)
Completion Date	Previous Job	Previous Income	Current Income
July 2011	College		£25,000
Best Investment	Best Effort	Best Results	Best Improvement in Life

Stuart was a law student but knew that he couldn't work in an office tied to a desk all day. He found out pretty quickly that college was not for him and decided that he would be much happier doing something practical and so took on an apprenticeship to get his gas certification. He is now working in his father's business and is much happier being out and about and hands-on.

Name	Age	Location	Trade Skill
George Weymouth	22	Woking	Electrical
Completion Date	Previous Job	Previous Income	Current Income
July 2011	School	-	£22,000
Best Investment	Best Effort	Best Results	Best Improvement in Life

Even before leaving school George knew that an apprenticeship was the way he wanted to go. He was taken on by a local electrical contracting firm who encouraged him to study to get the qualifications he needed to “fast-track” his way to real earnings. He hasn’t stopped there however, he is now looking to go on and gain 2391- testing and inspection qualifications and take his earnings even higher.

Name	Age	Location	Trade Skill
Luke Lanaghan	18	Southampton	Plumbing
Completion Date	Previous Job	Previous Income	Current Income
July 2010	School		£22,000
Best Investment	Best Effort	Best Results	Best Improvement in Life

Seeing and taking an opportunity has always been the key to success. That is exactly what Luke did. When he left school Luke saw that there was a need in the industry for qualified plumbers and so went straight from the classroom to training for his chosen trade. He is now working full time and says that the apprenticeship has totally changed his life, enabling him to buy a car and even to start saving. He says that the tutors were really good at their job and if he ever found himself struggling they were always there to help and support him.

Name	Age	Location	Trade Skill
Steven Smith	21	Woking	Electrical
Completion Date	Previous Job	Previous Income	Current Income
May 2011	School		£22,000
Best Investment	Best Effort	Best Results	Best Improvement in Life

Steven wanted to make a career for himself and not end up in some job which he hated. Now that he has completed his apprenticeship he is working as a qualified electrician and is loving every minute of it. He says that in addition to giving him the qualifications and skills necessary to do the job, the training also gave him confidence and taught him valuable communication skills.

Name	Age	Location	Trade Skill
Adam Woroch	24	Rugeley	Electrical
Completion Date	Previous Job	Previous Income	Current Income
November 2011	School		£20,800
Best Investment	Best Effort	Best Results	Best Improvement in Life

Adam was a sixth-former but rather than go on to university, wanted to get a trade and electrical work had always appealed. He successfully completed his training programme and immediately got a good job in a building management systems company. He really enjoyed the training and valued the tutor support and together with his job success, Adam feels it was absolutely the right decision to choose a trade skill as his career path.

Name	Age	Location	Trade Skill
Ryan Willetts	21	Dudley	Electrical
Completion Date	Previous Job	Previous Income	Current Income
March 2012	School		£20,800
Best Investment	Best Effort	Best Results	Best Improvement in Life

Ryan first became interested in electrics whilst he was still at school but without the necessary qualifications, knew that there was little or no hope of being taken on by a business. He decided the right thing to do was to train and get himself properly qualified. It proved to be a very smart move and he landed a job as soon as he passed his final assessments. He's delighted he now has a career he really enjoys and is earning "proper money".

Name	Age	Location	Trade Skill
Oliver Kelly	21	Southampton	Heating & Ventilation
Completion Date	Previous Job	Previous Income	Current Income
2009	School		£20,000
Best Investment	Best Effort	Best Results	Best Improvement in Life

When he left school Oliver got a job with a local contacting firm who have sponsored his apprenticeship. He is still working for them but says that his training and qualifications now mean that he has a job for life and a trade and skillset he can take with him wherever he goes.

Name	Age	Location	Trade Skill
Matthew Homer	18	Eastleigh	Plumbing
Completion Date	Previous Job	Previous Income	Current Income
July 2011	College Student		£20,000
Best Investment	Best Effort	Best Results	Best Improvement in Life

Matthew didn't know what he wanted to do when he left school so he drifted into a military college with a view to possibly going into the army. He had however done some plumbing work with his uncle during the holidays and really got a taste for the job. He let the military college to take up an apprenticeship course and since then has gone on from strength to strength. He is now working full time as a plumber and says that he absolutely loves it. He started out on just £3 an hour but is now getting £8.50 and his boss is talking about another pay rise soon. With the money he is now earning he has bought himself a car but his greatest satisfaction is proving to himself that he can be the best in the class.

Name	Age	Location	Trade Skill
Ollie Hurst	22	Guildford	Electrician
Completion Date	Previous Job	Previous Income	Current Income
July 2010	School		£19,500
Best Investment	Best Effort	Best Results	Best Improvement in Life

Ollie left school with no firm idea of what he wanted to do but saw the opportunity to train as an electrician and immediately had a sense that this was the direction to take. He's now a fully qualified full-time electrician. He has a trade skill which is in demand, recognised qualifications and a job he loves. He's earning a decent wage but is looking further afield within the industry to earn even more.

Name	Age	Location	Trade Skill
Bradley Millard	18		Plumbing Lvl 3
Completion Date	Previous Job	Previous Income	Current Income
February 2012	School		£18,000
Best Investment	Best Effort	Best Results	Best Improvement in Life

Although just starting out on his career Bradley told us that his apprenticeship course has already made life financially better for him and had prepared him for a better life and greater opportunities.

Name	Age	Location	Trade Skill
Louis Poore	20	Fareham	Heating & Ventilation
Completion Date	Previous Job	Previous Income	Current Income
April 2011	School		£18,000
Best Investment	Best Effort	Best Results	Best Improvement in Life

Louis was fortunate enough to find a firm that employed him as an apprentice straight from school. He is now a qualified plumber and is really enjoying starting out on his chosen career. The company are pleased with him too and are encouraging him to go to get his gas certification qualifications.

Name	Age	Location	Trade Skill
Elliott Lampard	21	Southampton	Heating & Ventilation
Completion Date	Previous Job	Previous Income	Current Income
April 2012	School	£19.5k	£15,600
Best Investment	Best Effort	Best Results	Best Improvement in Life

Elliott left school and as others in his family were already working as heating and ventilation engineers for a local business (BSA Regal), he decided he would follow their lead. He's now completed his training, is fully qualified and already employed by BSA as a result. He's delighted to have been given a job straight away and now has a firm career path in front of him. Elliott is awaiting his first pay packet.

Name	Age	Location	Trade Skill
Billy Cudmore-Harris	21	Epsom - Surrey	Electrical
Completion Date	Previous Job	Previous Income	Current Income
March 2012	School		£15,500
Best Investment	Best Effort	Best Results	Best Improvement in Life

Billy went straight from school to apprenticeship training on his way to becoming an Electrical Engineer. He admits that not having gone to college he sometimes found the book based learning parts of the course tough but says that the tutors were great and always helped him through the difficult parts.

Name	Age	Location	Trade Skill
Michael Adams	18	Southampton	Plumbing
Completion Date	Previous Job	Previous Income	Current Income
July 2011	School		£15,000
Best Investment	Best Effort	Best Results	Best Improvement in Life

Michael had always been interested in plumbing and so went straight into an apprenticeship after leaving school. He is now working full time for a company who do industrial testing and purging work. He loves his job and his employers have already booked him further training so that he can become qualified to work as a Gas Engineer and have the certification necessary to do his own electrical work.

Name	Age	Location	Trade Skill
Robert Crouch	20		Gas Installation
Completion Date	Previous Job	Previous Income	Current Income
June 2011	School		£13,520
Best Investment	Best Effort	Best Results	Best Improvement in Life

“It’s about having a trade for life” Robert told us. “I did my work experience with a Gas Engineer when I was coming up to leaving school and just knew that’s what I wanted to do. Now I am working full time and really enjoying putting my skills to work.”

Name	Age	Location	Trade Skill
Bradley Milland	18		Heating & Ventilation
Completion Date	Previous Job	Previous Income	Current Income
January 2012	School		£13000
Best Investment	Best Effort	Best Results	Best Improvement in Life

Bradley has always had an interest in being hands-on at work. Now he has just completed his Level 3 qualification and is working full time with a local contracting firm. He says that he now has more opportunities and feels much more financially secure. He also told us that the tutors were brilliant and that he felt he had got to learn a lot.

Name	Age	Location	Trade Skill
Elliot Grant	19	Wakefield	Plumbing
Completion Date	Previous Job	Previous Income	Current Income
July 2011	School		£12,000
Best Investment	Best Effort	Best Results	Best Improvement in Life

When he left sixth form college Elliot used his family connections to get taken on as an apprentice by a local plumbing and heating firm. Now he has completed his training and is looking to broaden his horizons and cash in on the skills he has acquired.

Name	Age	Location	Trade Skill
Joe Pritchard	23		Electrical
Completion Date	Previous Job	Previous Income	Current Income
2009	School		£10,400
Best Investment	Best Effort	Best Results	Best Improvement in Life

“When I left school I felt that an apprenticeship was what I wanted to do; it just felt right” is what Joe told us when we spoke with him. Since completing his training he is now working as an electrician for British Gas and says “Because of the apprenticeship I now have a positive direction and am moving forward; without the qualifications and a trade I don’t know what I’d be doing”.

Name	Age	Location	Trade Skill
Nicholas Jack	22		Electrical
Completion Date	Previous Job	Previous Income	Current Income
February 2012	School		£10,400
Best Investment	Best Effort	Best Results	Best Improvement in Life

Nicholas is another of our graduates who wanted to have a trade behind him. After completing his qualifications he has gone straight on to setting up his own business and though he is just starting out he already has more work than he can comfortably handle.



ATL Practical Training

Low Income Earners



Philip Maes

Laying drains as an unskilled labourer meant that Philip was only earning £7 per hour, just above the minimum wage. Deciding to enrol for a plumbing training course was a big gamble for him, given the financial commitment involved. Since completing the training he has now quit his job and is working as a self-employed plumbing contractor earning himself a handsome £50K a year, a massive return on his investment.

Low Income Earners

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Dave Wilson	March 2010	April 2012	Plumbing	£5,670
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Crane Operator	Self-Employed	£3.20 per hour	£72,800	1167%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Dave was appalled when B&Q charged him over £4,000 to fit the sink in his new kitchen. He decided that he needed to get the skills for himself and that he was sure he could do a better job for less. Now he is working as a self-employed plumber and has seen a tenfold increase in his earnings.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Philip Maes	March 2009	October 2010	Plumbing	£3950
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Drainage Engineer	Self Employed	£7 per hour = £13k pa	£50,000	937%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Laying drains as an unskilled labourer meant that Philip was only earning £7 per hour, just above the minimum wage. Deciding to enrol for a plumbing training course was a big gamble for him, given the financial commitment involved. Since completing the training he has now quit his job and is working as a self-employed plumbing contractor earning himself a handsome £50K a year, a massive return on his investment.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Hafiz Bosharat	January 2008	August 2009	Plumbing & Electrical	£6720
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Plumber's Mate	Self Employed	£30 per day = £8000/yr	£55,000 plus	699%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Hafiz was frustrated that as a plumber's mate he was seeing someone else make much more money than he was. He decided that he would invest in turning his practical experience into qualifications so that he could be the one pulling down the proper salary. Once qualified he started up on his own but still found time to return to us and re-invest some of his extra earnings in an electrical qualification so that he could expand into other areas. "Even though my business has gone from strength to strength I'm not finished with my training. I want to go on a learn about renewables so that I can go on even further."

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Paul Quist	November 2008	March 2010	Plumbing 6128	£3950
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Handyman	Self Employed Property Manager	£13,000	£35,000	557%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Being just an unqualified “Handyman” meant that Paul was not able to command the sort of prices for his services that perhaps his experience should have demanded. Now that he has a recognised plumbing qualification his earnings have gone up by a massive 250%. Recognising the return an investment in qualifications and skills can make, he has now re-enrolled with us to achieve his Gas-Safe certification as well.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Simon Kennedy	February 2009	September 2010	Plumbing	£3950
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Factory Supervisor	Self Employed	£15,000	c£35,000	506%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Although working as a supervisor, Simon felt undervalued and certainly underpaid and knew it was time for a career change. Becoming a qualified plumber has helped him set up his own business where he is regularly more than doubling his old wages every week.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Mehdi Ahmadi	March 2010	November 2011	Electrical	£5770
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Maintenance Man	Testing Engineer	£7 an hour = £13,800/yr	£21 an hour = £41,500/yr	480%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Mehdi knew that his lack of a trade or any formal qualification meant that he was doomed to a series of low paid, menial jobs. He invested in training as an electrician because he wanted, in his own words, “a proper job”. Now he is working for an electrical contracting company and says he gets more respect and is the best qualified person there.

Low Income Earners

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Liam McDonnell	July 2010	February 2012	Electrical	£4860
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Clerical Assistant	Self Employed	£15,000	£35,000	412%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Liam said he had always had a passion to be an electrician. Even though at the time of writing he hasn't yet completed all the qualifications he is aiming for he has achieved enough certification to begin earning as an electrician. He says that the training and the career change have definitely changed his life for the better and he is already making the same money working part time as his old job gave him from full-time employment. "As soon as I can go full time I will have more than doubled my earnings and have already got back all the money I invested in the training."

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Armandus Morgan	November 2010	March 2012	Electrical	£5770
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Care Worker	Self Employed	c£12,000	£35,000	399%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

His work with children in a care home was not giving Armandus the satisfaction he thought it would. He had always wanted to work with wiring and electrics and saw an electrician's qualification as a way out of his low paid job. Even taking into account his initial investment in re-skilling, and the setup costs of his first year in business, he has still returned a profit on his investment and he told us that he expects next year, and all the years after, to be significantly better.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
George Nash	July 2007	January 2009	Plumbing	£5770
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Factory Worker	Housing Association Plumber	£6.50 per hour = £12,800/yr	£15 per hour = £29600/yr	291%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

George's factory job paid just over the minimum wage at around £6.50 per hour. He wanted, in his own words, "to get a trade under my belt" and so took the risk of making an investment in retraining as a plumber. George has now left the factory behind him and is employed as a maintenance man and plumber for a Housing Association, earning over double what he was before. He told us it was having the plumbing qualification that secured his new career.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Mathew Bird	March 2009	December 2010	Plumbing	£4960
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Retail Assistant	Family Business	£12,000	£25,000 plus	262%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Working in a shop was not what Mathew really wanted to do. He realised that the only way he could get on was to invest in getting some practical skills and the qualifications to go with them. Since gaining his plumbing certificates he has formed his own business, with his father, and both of them are earning considerably more than they were before. Mathew says he now has more confidence, more freedom and certainly has more money.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Neil Albon	July 2007	January 2009	Electrical	£4960
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Electrician's Mate	Electrician	£12,000	£24,000 plus	242%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Double the wages. That was Neil's reward for making the investment to gain proper electrician's qualifications. Working as an electrician's mate Neil already knew what kind of money was on offer for qualified tradesmen. He's sure that paying out to gain the qualifications was the best and most profitable £5,000 he's ever spent.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
John Newman	February 2008	January 2010	Electrician	£4960
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Retired Teacher	Self Employed	Pension	Increased by £200 - £300 per week	242%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

After retiring from his teaching job John found he needed to supplement his retirement income. His investment of £5,000 now means that he is regularly earning an extra £12,000 a year, working part-time. John loves the freedom of choosing to work when he wants to and says the training was one of the best investments he has ever made.

Low Income Earners

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Andrew Warcup	October 2009	March 2011	Electrical	£5200
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Factory Worker	Full Time Electrician	£14,000	£27,000	225%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Andrew had worked all his life in the manufacturing industry but increasingly began to feel that he had no security or long term future. Making the investment in a change of career was scary at first but Andrew now feels in charge of his future and is much better off financially.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Jacob Cox	January 2009	October 2010	Plumbing	£3850
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Labourer	Self Employed Plumber	£12,000	£20,000 plus	208%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Like many students who come to us Jacob was working in the building trade but didn't have the qualifications necessary to back up his skills and experience. He wanted, in his own words, "to better myself" and saw making the investment in obtaining qualifications a sure thing. Now he has gone from being an unskilled labourer to a qualified tradesmen he has seen both his earnings and his self-esteem take a massive boost.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Nelson Doman	January 2009	December 2010	Plumber	£3850
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Ranger	Self Employed Plumber	\$18k = £11k	£18,720	201%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Nelson came to the UK from Australia where he had a very interesting job as a park ranger. As there isn't much call for those in England, he decided to retrain a plumber. Once qualified he chose to work for himself and does a combination of part-time work on his own account as well as sub-contract work for another plumber.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Ian David	October 2008	October 2010	Plumbing	£5670
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Postman	Self-Employed	£14,820	£26,000	197%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Ian was cheesed off with the early mornings and wanted to do something other than walking the streets as a postman. Now he is a qualified plumber he says that the work is much more challenging, which is a good thing, and that it is really great being his own boss.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Andy Knott	August 2009	August 2011	Plumbing	£5,670
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Labourer	Self-Employed	£10,400	£20,800	183%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Andy hated being what he thought of as a 'skivvy' and wanted the respect and the earnings that went with being a tradesman. Now he has qualified he has seen his earnings more than double and feels much more confident working as a self-employed sub-contractor.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Aston Skinner	July 2009	October 2011	Plumbing	£5,670
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Plumbers Merchant	Self-Employed	£13,000	£23,400	183%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

"I didn't like being stuck in the same job and being stuck inside in a shop". That's what Aston told us when we asked him why he wanted to re-train to be a plumber. He built on the experience he had from the plumbers merchant and now is working for himself and enjoying it much more than shop work.

Low Income Earners

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Esmond Hamilton	August 2007	July 2009	Electrical	£3850
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Electrician	Self Employed Electrician	£13,000	£20,000 plus	182%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Esmond had worked as an electrician in the Caribbean before coming to the UK and he needed the qualifications to carry on his trade. Not being able to work as a tradesman meant that he had to take a much lower paid job than he was used to but now that he has his certification he is getting back to where he feels he should be. "It was certainly an investment I needed to make and now it is paying me back over and over again", he said.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Witold Podjacki	January 2010	November 2011	Plumbing	£5770
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Welder	Self Employed	£12,000	£20,000	139%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

When he came from Poland Witold already had both a trade and recognised qualifications as a welder. Increasingly though he found jobs that he was working on required someone with a plumbing qualification to certify his work and so decided to go and get the necessary qualifications for himself. He told us that since completing the training he has already made his money back and now has more opportunity to take on new work. He described himself as being absolutely satisfied and said he would recommend the experience to everyone.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Kris Hodgson	December 2007	June 2009	Plumbing	£3950
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Postman	Plumber	£15,000	£20,000	127%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Tired of the early mornings Kris was looking for a total career change. He admitted that the initial investment seemed "a bit steep at first" but now he's delighted with the return he's achieved. His salary has already increased and his new employer is paying, under a government sponsored apprenticeship scheme, for him to get further qualifications. That means an increase on the payback he's already had from his initial investment.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
James Steadman	February 2009	November 2010	Plumbing	£5770
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Graphic Designer	Full Time Plumber	£15,000	£20,000 plus	87%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Going from working at a computer screen to being a full time, hands on plumber could be considered something of a stretch. For James though it was all part of being creative and “making things”. James invested in a career change because he needed more options and felt he wanted to be more independent. He has already recouped the cost of the training and knows that his skills and qualifications mean that there will always be a demand for what he has to offer.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Tasudee Bolarina	December 2011	March 2012	Electrical	£5770
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Cleaner	Self employed	£12,000	£16,000	69%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Before coming to the UK from Nigeria, Tasudee was working in the petro-chemical industry. When he arrived here he quickly realised that he needed to get some real qualifications and practical training if he was ever to move above being a cleaner. Now he is working for himself and has already seen over a 69% return on his investment in the first year alone.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Michael Walton	October 2008	July 2010	Plumbing	£3,800
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Drain Man	Council Employed Plumber	£13,000	£15,000 plus	52%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

As an unskilled labourer working on putting in drains, Michael wanted more. He was prepared to invest in his own future and saw that there was more future in being a qualified tradesman. He told us that his new qualification has given him a new role with the council as a plumber and his salary rise has already started.

Low Income Earners

Name	Age	Location	Trade Skill
Sam Jupe	24		Electrical
Completion Date	Previous Job	Previous Income	Current Income
September 2011	Tesco Sales Assistant	£11,500	£45,000
Best Investment	Best Effort	Best Results	Best Improvement in Life

Sam felt that he needed something more challenging than working in his local Tesco supermarket. He decided to make a radical change and enrolled for an apprenticeship. He is now working for an electrical contractor and earning almost four times his previous income.

Name	Age	Location	Trade Skill
Mark Stanley	26	Southampton	Electrical
Completion Date	Previous Job	Previous Income	Current Income
September 2011	Ground Worker	£15,000	£35,000
Best Investment	Best Effort	Best Results	Best Improvement in Life

Mark felt that his previous job had no prospects and he was just stuck and going nowhere. Since qualifying he is now working full time as a service engineer and says his life and prospects have changed very much for the better. "I am much better off not only in terms of money, I have now bought a house, but also in the kinds of things I can do both at work and outside, hobbies etc."

Name	Age	Location	Trade Skill
Daniel Gardiner	23		Electrical Engineering
Completion Date	Previous Job	Previous Income	Current Income
August 2010	Retail Sales	£15,000	£35,000
Best Investment	Best Effort	Best Results	Best Improvement in Life

Daniel felt that working in a shop was not for him. He wanted to have a skill that would make him independent and give him a secure career. He is now working for a family owned firm of electrical contractors and knows that his qualifications mean that he need never fear being out of work and is enjoying the financial benefits being a skilled tradesman brings.

Name	Age	Location	Trade Skill
Russell Chan	31		Electrical
Completion Date	Previous Job	Previous Income	Current Income
August 2010	Barman	£11,500	£32,000
Best Investment	Best Effort	Best Results	Best Improvement in Life

“From working as a barman to what I’m doing now has been a huge change” Russell said. “My previous job was working long unsocial hours for not a lot of reward, but now I have a full time job which I really love”. Russell said that the apprenticeship had changed his life and provided him with a good career and a solid income.

Name	Age	Location	Trade Skill
Lee Cook	25		Electrical
Completion Date	Previous Job	Previous Income	Current Income
September 2010	Football Coach	£30 per day	£30,000
Best Investment	Best Effort	Best Results	Best Improvement in Life

Although he was doing something that was emotionally rewarding and he was passionate about, Lee was dissatisfied with the financial rewards he was getting. Now he is working full time as a qualified electrician and reaping a real return on his investment. “Working full time with a steady income means that I now have the opportunity to get a foot on the property ladder he told us.”

Name	Age	Location	Trade Skill
William Hoster	25		Electrical
Completion Date	Previous Job	Previous Income	Current Income
August 2010	Handyman	£10,000	£30,000
Best Investment	Best Effort	Best Results	Best Improvement in Life

By getting the qualifications to back-up his practical experience William has been able to see a massive increase in his earnings. He is now working full time for an electrical contracting company and says life is far more enjoyable than it used to be.

Low Income Earners

Name	Age	Location	Trade Skill
Luke Rowlands	25		Plumbing & Heating
Completion Date	Previous Job	Previous Income	Current Income
August 2010	Car Valeting	£9,500	£28,000
Best Investment	Best Effort	Best Results	Best Improvement in Life

Luke wanted to have a career rather than just a job and felt that an apprenticeship was exactly what was needed to get him on the ladder to success and financial security. He told us that the training had certainly changed his life for the better, giving him a career and a significant boost to his earnings.

Name	Age	Location	Trade Skill
Oliver Thorpe	27	Christchurch	Gas (ACS)
Completion Date	Previous Job	Previous Income	Current Income
July 2008	Barman	£12,000	£26,500
Best Investment	Best Effort	Best Results	Best Improvement in Life

After trying a number of dead end jobs, Oliver felt that his life just wasn't going anywhere. He decided to follow in his father's footsteps and become a certified Gas Engineer. He now holds all the current domestic certifications and is working full time as a Gas Fitter. He says that the apprenticeship has given him a well-paid, secure, job with a great future working in a great trade which he really enjoys. Even though he suffers from dyslexia he said the tutors were excellent, helping him through all the necessary paperwork.

Name	Age	Location	Trade Skill
Joshua Bland	21		Gas Installer
Completion Date	Previous Job	Previous Income	Current Income
August 2010	Call Centre Operative	£15,000	£25,000
Best Investment	Best Effort	Best Results	Best Improvement in Life

Always a "hands-on" type of person, Joshua felt that an apprenticeship would be an ideal way of maximising and getting the best possible return on his skills. Now that he is working full time he feels much more secure about his prospects and says his current job has given him more freedom and made him "grow up".

Name	Age	Location	Trade Skill
David Yorke	24	Hampshire	Gas (ACS)
Completion Date	Previous Job	Previous Income	Current Income
July 2010	Army	£15,000	£25,000
Best Investment	Best Effort	Best Results	Best Improvement in Life

When he left that army David knew that to get a job in 'Civvy Street' he would have to get an advantage over the rest and so decided to invest in an apprenticeship. Now he is working full time as a Gas Engineer and feels he has made a really successful transition back into civilian life.

Name	Age	Location	Trade Skill
Benjamin Brooker	22		Electrical
Completion Date	Previous Job	Previous Income	Current Income
January 2012	Factory Worker	£10,400	£23,400
Best Investment	Best Effort	Best Results	Best Improvement in Life

The factory where Benjamin was working was advertising for an electrician and having difficulty filling the post. He approached the management and persuaded them to invest in training him for the job. He is now the site electrician and has seen his income more than double.

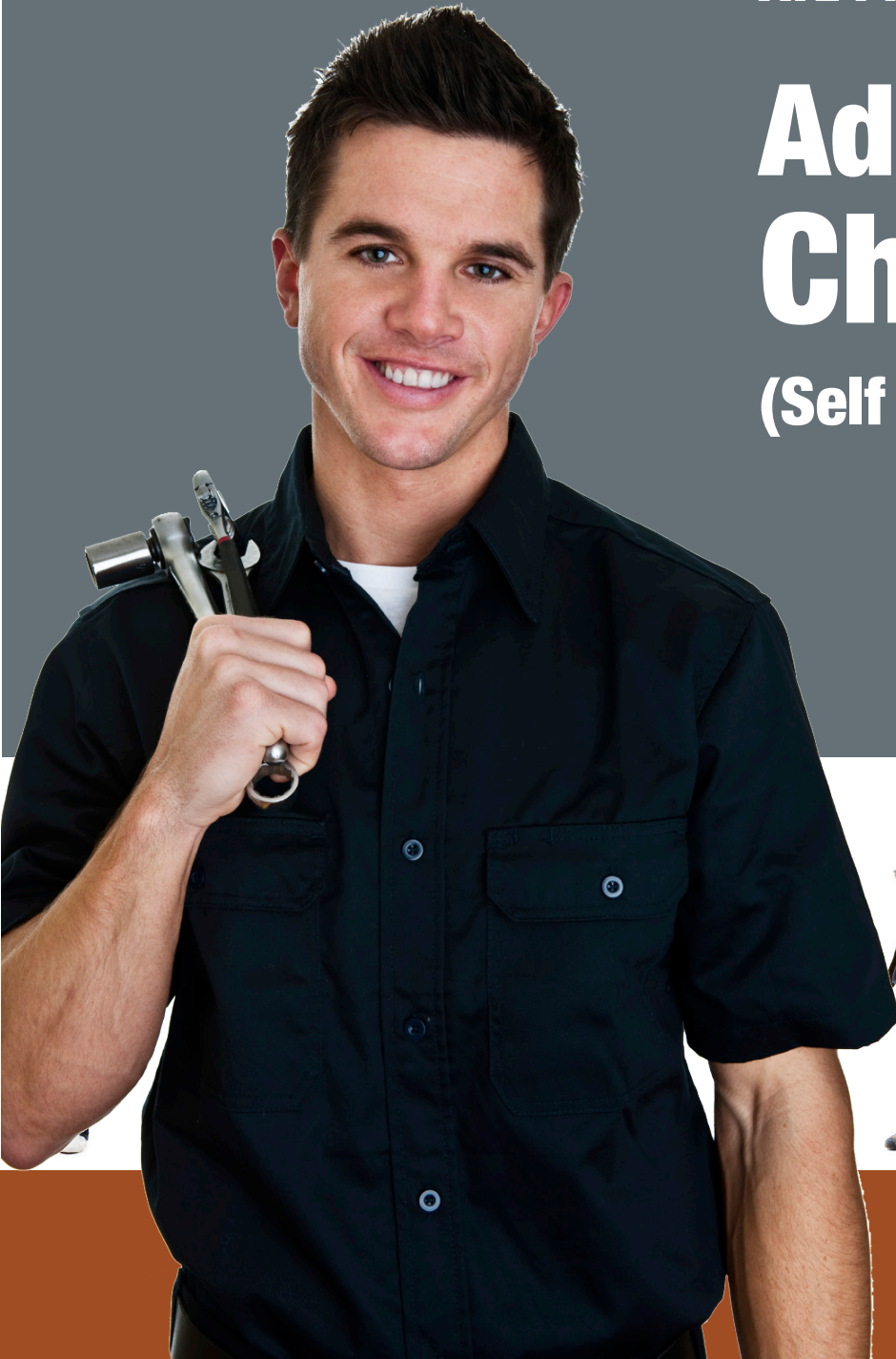
Name	Age	Location	Trade Skill
Scott Browne	27	Southampton	Gas (ACS)
Completion Date	Previous Job	Previous Income	Current Income
September 2011	Electrician	£7,200	£21,600
Best Investment	Best Effort	Best Results	Best Improvement in Life

Scott was working "doing electrical work and pipe fitting" but jumped at the chance to improve his skillset when his employer offered him a chance at apprenticeship training. Now that he is a qualified Gas Fitter his employer has given him a substantial pay rise, the use of a company funded van and a mobile phone. Scott said that his apprenticeship has given him the chance to see how the whole business works and the opportunity to work and deal with large organisations. He is now keen to go on and get electrical qualifications so that he can take his career even further.

ATL Practical Training

Adult Career Changers

(Self Employed)



Philip Knowles

Philip now has the best of both worlds as he has used his new skills as a qualified electrician to supplement his earnings as a body repairer in the automotive industry. He intends to pay off the mortgage and then go full-time as an electrician as the earnings potential is much greater. As it is, just working part-time, he has increased his earnings by £30,000 per annum which Philip describes as 'life-changing'.

Adult Career Changers (Self Employed)

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Thomas Denning	December 2008	March 2010	Plumbing	£3950
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Lorry Driver	Self Employed	£36,000	£80,000	1114%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Typical of many of our students Thomas described himself as “just being fed-up with his old job”. Since becoming qualified and setting up on his own as a plumbing and heating contractor he now finds what he is doing more rewarding and has a greater sense of job satisfaction. He has, of course, also seen his earnings more than double, a fantastic return on his initial £4,000.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Leigh Haynes	January 2008	November 2009	Plumbing	£3850
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Retail Development	Self-Employed	£100,000 Per annum	Additional £750 Per week (= £139,000)	1013%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Leigh felt that the downturn in the economy meant that having a second string to his bow would be a good thing to do. Now he has his qualifications and has set up his own business as a plumber he feels much more secure whatever the economic weather.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Paul Horrigan	November 2009	September 2011	Plumbing	£5670
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Factory Worker	Self-Employed	£41,600	£80,000	734%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Paul says his earnings have doubled now that he is working for himself in his own plumbing business. He is working in property maintenance and says he can come and go as he pleases and has never been happier.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Alan Wright	March 2010	November 2011	Plumbing	£5770
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Newsagent	Self Employed	£40,000	£80,000	693%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

When he sold his newsagent's shop and moved to Spain Alan though he was in for a quiet life in the sun. But when his wife wanted to move back to the UK he knew he couldn't just sit around all day. His investment in retraining as a plumber means that not only can he pick and choose when he works but he has found himself earning double what he made before.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Ryan Nel	February 2010	October 2011	Plumbing	£3,950
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Plumber (South Africa)	S/Emp Plumbing Contractor	£20k (est)	£45,000	633%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Ryan was a plumber in South Africa but knew he needed UK qualifications and certifications if he was going to work here in the UK. He reckons that his investment of £4,000 was a small price to pay to enable him to realise his earnings potential. Ryan is now putting his investment to work by turning his qualifications into real life money in the bank.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Itshak Darel	September 2009	October 2011	Plumber	£3850
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Tiling/Decorating	Self Employed	Not disclosed	Extra £24000	623 %
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Itshak was already working for himself as a tiler and decorator but felt that he needed to offer a broader service to his clients and was missing out on a lot of opportunities. He has now completed his training and is absolutely delighted that his new found skills are finding a ready market, which has markedly improved his earning potential.

Adult Career Changers (Self Employed)

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Hugh Bayliss	April 2010	October 2011	Plumbing	£3950
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Paint Salesman for Dulux	Self Employed	£18,000	£40,000	557%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Hugh felt that he was going nowhere in his sales job and wanted to find himself a new challenge. Knowing that his employer wasn't going to invest in him for any kind of training he decided to invest in himself. He now runs his own successful business, but his ambition hasn't stopped there. David will be making a further investment in his future by training as a Gas Fitter, just as soon as he can find the time.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Michael Bullock	February 2009	December 2010	Plumbing	£5670
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Warehouseman	Self-Employed	£15,600	£46,800	550%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Michael wanted a trade and was prepared to invest in himself to get one. Now he is running his own successful plumbing business and has seen his earnings triple.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Philip Knowles	February 2008	October 2009	Electrician	£5670
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Body Repairs	Body Repairs & Part-time electrics	Not disclosed	Extra £30,000/yr	529%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Philip now has the best of both worlds as he has used his new skills as a qualified electrician to supplement his earnings as a body repairer in the automotive industry. He intends to pay off the mortgage and then go full-time as an electrician as the earnings potential is much greater. As it is, just working part-time, he has increased his earnings by £30,000 per annum which Philip describes as 'life-changing'.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
David Chandler	November 2008	March 2010	Electrician	£3950
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Handyman	Self Employed	£20,000	£40,000	506%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

David knows the truth of the old saying “You have to speculate to accumulate”. He was already working as a handyman and property manager renovating and converting flats and houses but was constantly paying out to get electrical inspection and certification done on his properties. Now he is doing the work himself and has re-enrolled on a training plan to gain his Gas certification qualifications.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Stephen Sample	December 2006	December 2008	Plumbing	£5670
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Property Landlord	Self-Employed	£23,400	£50,000+	504%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Tired of employing tradesmen to maintain his properties, Stephen felt that he needed to take matters into his own hands. Now that he has the trade qualifications he is not only doing his own maintenance but selling his services on to others.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Alex Craig	November 2009	October 2011	Plumber	£3850
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Operations Manager	Insurance & Self Employed	£60k	£78,000	468 %
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Alex was lucky to have a really well paid job as an operations manager for a large company but unlucky enough to be made redundant. He used his redundancy money wisely and invested in gaining a trade skill as he saw this as the way to secure his family’s future in the longer term. Once qualified he lost no time in setting up his own business and even though it’s still early days is earning more than he did previously; “it’s enabled me to carry on with my life and maintain a good standard of living.”

Adult Career Changers (Self Employed)

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Jeffrey Clarkson	January 2010	October 2011	Electrical	£5,670
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Self Employed	Self Employed	£30,000	c£55,000	441%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

“Not being able to do my own electrical work was holding back my successful small building firm”, Jeffery told us. “I knew I needed to get the qualifications so that I could do this work myself and when I found out that the training cost could be written off as a business expense then it was just a “no-brainer”. In terms of an investment in the business I can’t think of anything that would have given me a better or a quicker return.”

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Steven Hallsworth	October 2009	June 2011	Plumbing	£3950
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Factory Worker	Self Employed SMH Plumbing	£10 per hour = £18.2k pa	£140 per day =£33.6k pa	390%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Steven says that trades training was the best investment he has made in the last 10 years and that it “paid for itself in no time”. He is now working full time as a self-employed plumber and has the freedom to do the school run and to take time off when he wants to. Since qualifying his earnings have almost doubled.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Glynn Carson	January 2008	November 2009	Plumbing	£5770
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Retail Manager	Self Employed	£18,000	£40,000	381%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Although he already had a steady job Glynn wanted to earn more money. He is convinced that investing in the training to be a qualified plumber is the best thing that he ever did. He says that this has completely changed his life. He has a new car and says he really enjoys going to work every day. He gives full credit to the tutors who “were really good instructors and made it fun”.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Daniel Heath	August 2008	November 2010	Plumbing	£5670
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Dry Liner	Self-Employed	£15,600	£36,400	367%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Recession was taking its toll on Daniel's business and he felt that he needed to add something more if he was to remain competitive in the marketplace. Now that he is a qualified plumber he has seen his business and his earnings double and thinks that the training was the best investment he has ever made.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Neil Stead	January 2009	December 2010	Plumbing Level 2	£5770
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Gas Fitter	Worcester Housing Association	£21,000	£42,000	364%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Neil knew that he already had the knowledge and experience to do the job, what he lacked were the formal qualifications that employers today require as a necessity. Since completing the ATL training programme, he has seen his earnings double almost overnight.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Mohammed Rashid	May 2008	March 2011	Plumbing	£5,670
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Taxi Driver	Self Employed	£25,000	c£45,000	353%

As a taxi driver Mohammed was never sure exactly what his earnings were going to be and he was never in control of how much he was able to earn. After completing the training he went into business for himself and has managed to almost double what he was bringing in before. While doing the practical part of the training he met another student who is now a partner in the business and together they are both seeing a fabulous return on the investment they made.

Adult Career Changers (Self Employed)

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Richard Fellender-Evans	January 2009	December 2010	Plumbing	£5670
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Aircraft Engineer	Self-Employed	£20,000	£40,000 plus	353%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Fed-up with the petty politics and minor disagreements in his previous job, Richard felt it was time for a change of career. Now he has the necessary qualifications he has started his own plumbing business and loves every minute of it.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Kevin Bristow	May 2010	December 2011	Plumbing	£4300
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Retail Auditor	Self Employed	£29,000	+ £13,000 (part-time 18 hrs/wk)	329%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Kevin bought an old house with his father-in-law who is a qualified plumber. Working on the house to improve it and sell it on gave him a taste for being hands-on and so he decided to switch careers and get qualified himself. Kevin is still working on the house he bought and is earning a tidy sum working only part time. Kevin said to us that his investment in training for a new career will ultimately bring him more money and a better return than the property he has bought.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Nigel Maynard	February 2009	January 2011	Plumbing	£5670
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Medical sales	Self-Employed		£1,500 per month =£18,000 pa	317%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Nigel described the training he received as doing “exactly what it said on the tin”. “The tutors and the training material got me through my tests and now I have the necessary qualifications, just like they promised. I am probably working harder than I have ever done but am enjoying it more that’s for sure. I now have my own company and working for myself is great.”

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Mark Lupetti	November 2007	October 2009	Plumbing	£5670
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Restaurant Owner	Self-Employed	£26,000	£41,600	275%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Mark felt he needed a new challenge and so sold his restaurant and enrolled for training as a plumber. Now he has his own business and making more money for working fewer hours. He describes his career change as the best investment he has made in the last 10 years .

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Michael Anderson	December 2009	September 2011	Plumbing	£5670
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Labourer	Self-Employed	£15,600	£31,200	275%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Michael was working as a self-employed builder's labourer and realised that in order to earn more money he would have to get a trade qualification. Now he has started his own plumbing business and has seen his earnings double.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Donald Charleston	September 2010	March 2012	Electrical	£5670
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Farm Labourer	Self Employed	£25,000	c£35,000	265%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Health worries and concerns about "just getting too old for the job" were what prompted Donald to invest in the skills and qualifications necessary for a career change. Even though he is still working through the training, he has already acquired enough confidence and experience to start using his new skills which have more than paid back his investment.

Adult Career Changers (Self Employed)

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
James Mendoza	February 2008	July 2010	Plumbing	£5670
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Furniture Delivery	Self-Employed	£30,000 p.a.	£45,000 p.a.	265%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

James decided not to quit his old job after he qualified and is still working delivering and installing office furniture. His qualifications however mean that he now has an additional and supplementary income working for himself. "I now have the security of knowing that whatever happens I will always have a trade to fall back on and I'll never be short of work or of an income" he said.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Simon Barnes	January 2009	November 2010	Plumber	£3850
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Construction	Self Employed Plumber	£21,000	£31,200	265 %
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Simon was familiar with plumbers and plumbing through his job in construction. When the business took a serious downturn, he decided it was time to make a change and retrain. He duly qualified and now has a much broader scope and lots more opportunity. He's now his own boss and is able to pick and choose his jobs and when he works. He's delighted too that after the difficulties of working in a declining industry, he now has both more opportunity and more money.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Lee O'Donnell	November 2009	July 2011	Electrical	£5770
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
IT Engineer	Self Employed	£30,000	£45,000 plus	260%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

We asked Lee how he would describe his experience with us in getting his electrical qualifications. He told us that "It was brilliant" and went on to say that he was very happy with the teachers and the service. Lee reckons the best thing was getting the opportunity to run and build his own business and said he has some lucrative contracts with some major hotel chains which means his earnings have increased even while he is working fewer hours than before.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Anis Ahmed	June 2009	March 2011	Plumbing	£3850
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Taxi Driver	Self-Employed	£23,400	£31,200	203%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Anis had always wanted to have his own business and knew that fixing things was what he was good at. He says that the training and qualifications he has achieved mean that he is able to set up his own business properly and he feels he is now earning a good living.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Antony Rogerson	November 2009	August 2011	Plumbing	£5,670
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Plasterer	Self Employed Builder	£35,000	c£45,000 - £50,000	176%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Paying out for sub-contractors was one of the largest expenses affecting Antony's successful plastering firm. He realised that there were savings to be made if he could become qualified and do some of the installation and certification work himself. Any business needs investment and so Antony decided to speculate to accumulate. Now he is a qualified plumber he is able not only to do his own installation and certification but he is also acting as a sub-contractor to other businesses. This has increased his turnover and profitability and ultimately increased his take home earnings.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Anthony Skinner	September 2009	October 2011	Plumber	£3850
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Insurance	Insurance & Self Employed	£26000	£32500	169 %
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Anthony very cleverly spotted an opportunity to improve his lot in life. He was working for a plumbing insurance company and decided that it would be great idea to qualify as a plumber. He's now completed his training and still works for the insurance company, only now he's doing extra work by fixing the problems too. He sees this as a great way to gain experience and build up a clientele with a view to starting up his own business.

Adult Career Changers (Self Employed)

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Samuel Read	December 2009	November 2011	Electrical	£3850
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Electrical Develop. Contractor	Self Employed Electrician	Undisclosed	+ £6,000/yr part time	156%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

With the threat of redundancy surrounding his current job, Samuel was keen to expand his qualifications so that he would not be left behind if he did have to switch jobs. With his new skills and certification, although still working at his old job, he has already paid for the additional training by using his new skills working part time.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Tibor Simko	June 2010	September 2011	Electrical	£3950
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Hotel Manager	Self Employed	£24,000	£30,000	152%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

After completing the training Tibor worked for a short time in someone else's firm but has now set up his own business.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Jason Jones	March 2010	August 2011	Plumbing	£5770
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Pub Technician	Self Employed	£20,000	£28,000 plus	139%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Jason was already familiar with pipes as his old job involved fitting beer pipes into pubs for a large brewery. He felt the downturn in the economy was putting his job at risk and so decided to invest in turning his existing skills into a new career. He told us that the training and his new qualifications had changed his life for the better and that he wants to go on and get some electrical qualifications too.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Tommy Richard	November 2007	December 2009	Plumbing	£5670
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Tarmacing	Self-Employed	£23,400	£31,200	138%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Tommy wanted to be his own boss and realised that if he wanted to earn more he would have to get a trade qualification. Now he has the qualifications he is working for himself and says that he is earning more and working fewer hours. "The best is that I am now in control and able to make my own decisions", he said.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Peter Farley	April 2008	March 2010	Plumbing	£5,670
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
British Airways Worker	Self Employed	£17,500	c£25,000	132%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Peter saw that British Airways were looking at a programme of major redundancies and not wanting to find himself in a massively competitive job market without skills or qualifications decided to invest in becoming a qualified plumber. Even though his job hasn't disappeared just yet Peter is putting his new skills to work on a part-time basis and reckons to have made back his tuition fees in the first few months. He hopes to relocate and now says he has the confidence to move wherever and whenever he chooses because there is always a demand for qualified tradesmen.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Michael Hughes	June 2009	May 2011	Plumbing	£3,850
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Financial Services	Self Employed	£18,000 + Commission - Approx. £25,000	c£30,000	130%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Working in Financial Services Michael is probably better qualified than most to recognise a great investment opportunity when he sees one. For a modest £3,850 investment he has seen his first year earnings increase by 20% which shows a massive 130% first year return on his capital. Given that he actually paid for the training over three years the return over that time frame is truly astronomical.

Adult Career Changers (Self Employed)

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Paul Sherwood	January 2009	December 2010	Plumbing	£5670
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Life guard	Self-Employed	£16,000 p.a.	£23,400	130%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Paul wanted to better himself and felt that having a trade to fall back on was the right way to do it. He is now working full time for a local contractor and says that having a trade means that he feels he is now secure for life.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Paul Searl	May 2009	September 2011	Plumbing	£3850
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Call Centre Worker	Self-Employed	£16,500 p.a.	£20,800	112%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Paul wanted a new career and by qualifying as a certified plumber that's just what he got. He's really enjoying the freedom of working for himself.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Peter Miles	October 2010	April 2012	Plumbing	£5770
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Highway Safety	Self Employed	£30,000	£35,000 plus	87%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Peter was already doing some plumbing jobs, on the side, for friends and family. He realised that there was a growing market for plumbers with qualifications and so decided to make the investment to turn his hobby into a proper money maker. He still has his job in Highway Safety but is now earning an additional income working for himself part-time. Even just working part time he has already made back the cost of the training and more.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Keith Marshall	July 2010	May 2012	Plumbing	£5670
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Policeman	Self-Employed	£26,000	£30,000 plus	71%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Keith had enough of the hassle and long unsocial hours that were involved with being a policeman. Now he is working for himself and has his own plumbing business. "Working for myself is brilliant. I can take time off whenever I need to and even though I sometimes have to work late it really is no problem."

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Michael Parish	September 2009	August 2011	Plumbing	£5,670
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Toolmaker	Self-Employed	£20,000	£24,000	71%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Michael reckons that apart from the increase in his earnings the best thing about his qualifications is that now he is working for himself. "I'm a lot happier now. At my old place they nearly came to blows about who could go on holiday when. Now there are no issues as I'm my own boss and can come and go as I please."

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Surinder Dhillion	February 2010	November 2011	Plumbing	£5700
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Ex-Army	Self Employed	£26,000	£30,000 plus	69%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Like many ex-servicemen Surinder was unsure about Civvy-Street after leaving the Ghurkhas. He took the army's advice and looked round for the best and quickest way to get a trade and the right qualifications. His plumbing qualification means that, just working part-time he is now earning £2,000 - £3,000 per month. He tells us that this can only increase as he is doing electrical training and wants to then move on to becoming qualified to install solar PV equipment.

Adult Career Changers (Self Employed)

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Richard Leigh	July 2009	March 2011	Plumbing	£3850
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Panel Beater	Self Employed Plumber	£24,000	Extra £1500 part time	%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Richard is a panel beater by profession but felt that he wanted to broaden his scope of work and find new money making opportunities. He decided to reskill as a plumber as this was something of a passion for him and to retrain around his existing job. He duly qualified and is now starting to pick-up part-time work in the evenings and at weekends. He's only been doing it for the last couple of months but has already earned an extra £1500. He wants to build up a regular clientele and ultimately, start his own business.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Neil Holt	January 2010	December 2011	Plumber	£3850
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Policeman	Self Employed Plumber	Police Pension	+ £750/wk	%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Neil worked as a policeman for many years and retired from the force. Faced with the prospect of a lot of free time on his hands, he decided to invest some of his pension into gaining a skill which could earn him a good living and keep him busy. Now fully qualified he charges out his time at £150/day and when he's busy earns £750 week, this is of course in addition to his pension. The beauty from Neil's point of view is that he can choose to work whenever he wants to.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Gary Wells	August 2007	March 2009	Plumbing	£5670
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Plasterer	Self Employed	Not disclosed	Earning more even after set-up costs	%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Gary was previously employed as a plasterer and was stuck in a job he hated. He kept his job going, but decided to use part of his earnings to invest in retraining for a new career. After qualifying, he set up his own business; G. Wells Property Services and whilst he hasn't shared quite how much he is earning, Gary did tell us that he is 'better off' than he was before even taking into account the set-up costs of forming his own business. From a job he hated to a successful self-employed plumber – a good investment of time and money.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Glen Heath	June 2007	March 2009	Plumbing	£3850
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Cleaner	Supervisor	Not disclosed	Nearly Doubled	%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Glen was working as a cleaner for a power station company but already had some knowledge and experience of basic plumbing. He decided there was no real opportunity to use his skills or progress within the company unless he made a change to his life. He invested in training to 'get his tickets' and to become a fully recognised plumber. It turned out to be a very wise investment. Once qualified, his employers decided to promote him rather than lose him and he is now a supervisor and, he reports, his earnings have nearly doubled as a result.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Jason Keeling	August 2007	May 2009	Plumbing	£3850
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Plasterer	Kitchen & bathroom fitter	Not disclosed	Earning more	%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Jason was already familiar with the opportunities for plumbers in the industry, as he was working alongside them every day in his role as a plasterer. He decided it would be a good idea to gain the skills and qualify as a plumber in order to move into new areas of work such as fitting bathrooms. Having now qualified, he reports that he has much more variety of work which makes life more enjoyable and is able to do fit kitchens and bathrooms too. He tells us that his earnings have increased and he no longer worries about where his next job is coming from.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Steve Cannon	September 2009	July 2011	Plumbing	£3850
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Factory Maintenance	Plumber & Self Employed	Not disclosed	Earning 'much better money'	%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Steve used to work on the factory floor as a maintenance operative but had always wanted to work as a plumber and so, finally took the initiative and decided to join us to retrain. Once qualified he was able to leave his old job and is now employed working for a plumbing firm and working on a self-employed basis too. He describes the decision to invest in his future as having totally changed his life. Now he finds that every day is a new day and he's not stuck in a routine as he was before. Of course, the fact that he's earning more money too, is the cream on the cake.

Adult Career Changers (Self Employed)

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Janet Fox	January 2010	December 2011	Plumber	£3850
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Payroll	S/E works for husband	£28k F/T	£20k P/T	%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Janet was bored with being stuck in an office and with her job as a payroll clerk. Her husband was already in business as a self-employed plumber with more work than he could handle, so she decided to train as a plumber and opt for, as she calls it, "the easy life". Now qualified, Janet works part-time as and when it suits her but still manages to earn £20,000 a year.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Andrew Bell	September 2009	April 2011	Electrician	£3850
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Factory worker	Self Employed	Not disclosed	Not disclosed	%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Andrew was working in a car factory but found the job monotonous and unfulfilling. He had no real qualifications or skills after school but decided he wanted to learn a trade. Now fully qualified, he had the confidence to start up his own business, which is in its first year and is already building up a solid client base. He now enjoys his working life and is confident that his investment will repay him handsomely in the years to come.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Andrew Wrigley	September 2009	Completing this year	Plumber	£3850
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Mechanic	Self Employed	Not disclosed	Earning more	%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Andrew is typical of many of our adult career changers who decide to retrain. Andrew was previously a HGV mechanic but found the working conditions, often cold and unpleasant workshops, not to his liking. He decided to reskill as a plumber and whilst he hasn't yet completed the course, he already has sufficient skills and qualifications to set up his own business and do some plumbing work part-time around his studies. He reports he is doing a good variety of new work and already his earnings have improved and the future looks bright.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Sam Fisher	June 2009	July 2011	Plumbing	£3850
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Building Maintenance	Self-Employed Plumber	Not disclosed	'Earning More'	%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Sam already had some building maintenance experience and saw the potential of adding a trade skill to his existing abilities and skills. He decided to train to become a plumber and as soon as he was qualified, put his newfound skills to work. He started up his own plumbing business called 'Powerflush King' and immediately had the confidence to start taking on plumbing jobs in addition to his regular work.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Craig Rowe	February 2010	October 2011	Plumbing	£3850
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Jobbing builder/plumbing	S/E Plumber	Not disclosed	Earning more	%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Craig had some experience of plumbing before deciding to gain proper skills and qualifications as he was working on building sites and had picked up some of the practical skills from watching and working with other plumbers onsite. Quite rightly, he decided that he should formalise those skills by getting the qualifications and certificates which would enable him to trade as a plumber legally and safely. He duly qualified and now has his own business, 'Craig Rowe Plumbing Services', which has put his career firmly on track, in addition to which, he's earning more money too.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Stephen Roberts	October 2009	August 2011	Plumbing	£3850
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Retail	Self-Employed Plumber	Not disclosed	'Much Better'	%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Stephen had a good job in retail management but found that the hours and the pressure didn't suit him or his family life. He decided to retrain as plumber whilst he kept his job but as soon as he was qualified he left the job he hated and set up his own business; SR Plumbing Services. His business got off to a very healthy start as Stephen managed to get on the books of some letting agents who needed his services to maintain their property portfolio. Now he is delighted as he has managed to improve his earnings on the one hand but can take time out to be with the family whenever he chooses.

Adult Career Changers (Self Employed)

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Andrew Lee	July 2009	November 2010	Plumbing	£3850
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Bar Manager	Self Employed Plumber	Not Disclosed	Earning More	%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

It was Andrew's ambition to become a fully qualified plumber and have all the qualifications and tickets he needed to set up his own business. Previously, he was working in a bar which meant many long evenings and unsociable hours. Now, fully qualified, Andrew's lot in life is a much better one; he has much more free time to spend with his wife and young daughter and has fulfilled his ambition of starting his own company, which means he is his own boss. The business is still in its infancy but Andrew is convinced he'll easily recover all his set up costs (including the training) in less than six months.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Kelly Taylor	January 2007	December 2008	Plumbing	£5,500
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Social Club secretary	Self-Employed	£26,000	£26,000	
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Kelly got bored working in a social club and needed a new challenge so decided to take on the training to get certified as a plumber. Now self-employed, the social club work is still a part of her life, but strictly on a part time basis. "Now I can work when I like and I have still maintained my income".

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Nicholas Chase	January 2008	October 2009	Electrical & Plumbing	£5670
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Lorry Driver	Self-Employed	£20,800	£20,800	
Best Investment	Best Effort	Best Results	Best Improvement in Life	

"Although my income hasn't changed I'm working fewer hours and am certainly a lot less stressed" That's what Nicholas told us about his plumbing and electrical business. Nicholas used to be a lorry driver but after being involved in a serious road accident, which wasn't his fault, he wanted to get out and start a new career. "I used to be a kitchen fitter so I thought that plumbing would be a good fit."

ATL Practical Training

Adult Career Changers

(Employed)



Alistair Jones

Alistair already had qualifications as a plumber and decided that wasn't really enough to satisfy him. He decided to train further as an electrician to broaden his work opportunities, self-certify his own work and of course to earn more money. All of this he achieved and in addition to his plumbing job, found work part-time as an electrician before deciding to work with a firm that installs CCTV equipment. All in all it was a very wise move, as Alistair now earns an additional £20,000 a year, so his initial investment of £3850 in training proved very successful indeed.

Adult Career Changers (Employed)

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Alistair Jones	January 2010	November 2011	Electrician	£3850
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Plumber	Electrician	Not disclosed	Extra £20,000	519%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Alistair already had qualifications as a plumber and decided that wasn't really enough to satisfy him. He decided to train further as an electrician to broaden his work opportunities, self-certify his own work and of course to earn more money. All of this he achieved and in addition to his plumbing job, found work part-time as an electrician before deciding to work with a firm that installs CCTV equipment. All in all it was a very wise move, as Alistair now earns an additional £20,000 a year, so his initial investment of £3850 in training proved very successful indeed.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Neil Bousfield	December 2007	November 2009	Plumbing	£3850
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Motor Trade	Full Time Plumber	£20,000	£31,200	291%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Neil felt he was in a dead-end job, going nowhere and that he needed a new challenge. Now he is qualified he is working for a local plumbing and heating contractor and says that he also has time to supplement his earnings by doing work for himself in the evenings and at weekends.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Paul Bowater	October 2009	August 2011	Electrician	£3850
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Driver	Driving Job & Part-Time Electrician	Not disclosed	Extra £10,000/yr	260%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Paul quite liked his job as a driver but wanted to find a way to earn more. He decided to invest in training to create more work opportunities and to find additional ways to make money. Having passed his exams he found the qualifications particularly helpful in getting work around his driving commitments, mainly at weekends. It has proved to be lucrative with Paul estimating that he's now earning at least £10,000 a year more than he was before. Not a bad return on his £3850 investment, especially when you consider that he spread that cost over 3 years.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Roy Pimlott	December 2008	June 2010	Plumbing	£3950
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Builder	Builder & Plumber	£24,000	£34,000	253%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

When the building firm he worked for got a new contract with a local housing development company they needed someone who could re-fit the bathrooms in a number of their properties. Roy knew he could do the job but his employer couldn't let him start until he had the necessary qualifications. Roy has seen his £4,000 investment in training already more than double in the first year. His comment to us was "Financially this has been great so far". Year on year Roy will see his £4,000 investment continue to grow and grow.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Emanuel Gomes	January 2007	December 2008	Plumbing	£5670
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Electronics Technician	Working Full Time	£18,000	£500 Per week plus "private" jobs @ £6k p.a.	247%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Emanuel felt that he had gone as far as he was able in his previous job and was looking for a new challenge. With his new plumbing skills and qualifications he is now working full time as a maintenance engineer for a property company. "My skills mean that as well as my full time work I have the opportunity to earn money for myself by taking on private jobs at the weekends and in the evenings" he told us.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Stephen Hartley	November 2009	October 2011	Electrical	£3850
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Maintenance Fitter	Electrician	£16,640	£23,400	176%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

A new challenge and more money were the drivers that moved Stephen to take on the training to become an electrician. He is now working full time in his chosen trade and says it has made his life so much better.

Adult Career Changers (Employed)

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
David Eldridge	August 2008	November 2010	Plumbing/Electrical	£5670
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Chef	Working Full Time	£25,000 p.a.	£35,000	176%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

“More money and fewer hours”; that’s how David describes his life now that he has re-trained and qualified as a plumber. Fed-up with the long and unsocial hours of the catering industry David is now much happier working in the renewables area.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Trevor Watson	March 2010	October 2011	Plumbing	£3,850
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Drainage Engineer	Employed as a plumber	£18,000	£24,000 plus	156%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Trevor was fed up with his old job of laying drains because, as he said, “it wasn’t going anywhere”. He felt it was time for a change and so decided to invest in himself and become a qualified plumber. It’s was a sure fire bet that has certainly paid off. Trevor is now employed by a plumbing firm and has increased his salary by a third. “Doing the training and achieving the qualifications was the best investment I have ever made. The teachers we all brilliant and this has certainly bettered my life”.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Daniel Webster	December 2009	November 2011	Electrical	£5700
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Virgin Media	Solar PV Engineer	£21,000	£30,000 plus	156%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Daniel felt that the future was in solar heating and renewable technologies. He decided therefore to invest in a growing market and link his prospects to this new up-coming industry. He has already seen his earnings rise and expects his fortunes to change along with the climate.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Stuart Coates	October 2007	May 2009	Electrical	£5770
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Lift Engineer	Contracts Manager	£22,000	£30,000 plus	139%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

As a lift engineer Stuart already had some electrical experience behind him. Now he has made the investment in improving those skills and has had them recognised with formal qualifications. Because he suffers from dyslexia he said the one-to-one support he received from the tutors was vital to his successfully finishing the course. Stuart has now been promoted to Contracts Manager with the firm he joined after completing his training.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Simon Payne	February 2009	December 2010	Electrical	£5770
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Retail Sales	Working for an Electrical Contracting Firm	£16,000	£24,000	139%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Simon says he had always wanted to be an electrician but didn't have the opportunity to go into the trade when he left school. Fed up with working in a shop he decided to make an investment to realise his ambition. Since getting his qualifications he has gone on to work for an electrical contracting firm who he simply describes as "Super".

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Steven Pentman	January 2008	November 2009	Plumbing	£5670
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Carpenter	Contracts manager	£30,000	£35,000 plus	88%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Steven works in his father's property maintenance business and together they make a great team. His father is however coming up to retirement age and Richard needed to acquire the plumbing skills and qualifications which his father has in order to keep the business going. "Now I have the necessary skills and qualifications I can take over when the time comes" he told us.

Adult Career Changers (Employed)

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Gordon Thomas	February 2008	November 2009	Plumbing	£3950
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Builder's Labourer	Local Council Plumber	Not disclosed	Increased by over £2,000 per year	51% pa
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Gordon was limited as to the type of jobs he could do for his employer, a local council, by his lack of qualifications. Once he had the necessary certification he was almost immediately given a substantial pay rise.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Paul Chalk	November 2009	August 2011	Plumbing	£3850
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Kitchen & Bathroom Fitter	Plumber	Not disclosed	Earnings 'have dramatically improved'	%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Paul was working as a kitchen and bathroom fitter when his then boss offered him the chance to gain a plumbing qualification so that he would be able to do all the complete installation. During that process though, Paul was made redundant but carried on with his studies. Once fully qualified, he was offered a job on a full time basis at the local college in Oxford. In addition to gaining in his own confidence as a result of his new skills, Paul is pleased to report that his earnings 'improved dramatically'.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Michael Michalak	June 2010	Completing now	Electrician	£5670
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Electrician (unqualified)	Electrician	Not disclosed	'A massive increase'	%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Michael had always been interested in electrics and was working for an electrical installation company. His work was very limited though as he was not sufficiently qualified. He decided to commit to train up to Level 3 and has never looked back. He has just one examination to do to complete his training and is then fully qualified. Michael just can't believe what a difference becoming properly certified has made to his life. He now enjoys more varied and interesting work doing the things he loves and even before he formally qualifies has received a 190% pay rise.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Glyn Parton	December 2006	May 2008	Plumber	£3850
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Window Fitter	Electrician	Not disclosed	Earning more	%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Glyn was working for a company that installed windows and double glazing. He felt that he could do better and as a child used to help his father who was a plumber and gas fitter. He decided to take the plunge and retrain. Once qualified he was much happier doing work he really enjoys and is now employed by a company that specialises in water filters and water coolers and he's earning more money too.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Danny Wickes	November 2009	June 2011	Plumbing	£3850
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Solar Panels	Plumbing plus Solar Hot Water	Not disclosed	'A substantial increase'	%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Danny had always wanted to become a plumber but never found the right time or opportunity to undertake the training. Fortunately for him, he ended up working for a company which specialised in fitting solar panels, which also gave him exposure to plumbers and electricians. That was the stimulus he needed and he decided to fit the training around his existing job. He qualified as a plumber and went on to gain skills in solar hot water too. The skills in combination have left Danny in good stead and in addition to having more knowledge and skills, he has achieved a 'substantial increase' in earnings.

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Alan Tagg	November 2009	August 2011	Plumbing & Gas	£6720
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Mechanic	Plumber & Gas Fitter	Not disclosed	Earning more	%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Alan is an excellent example of tenacity. All through his working life as a mechanic, he wanted to be a plumber which he describes as 'a passion'. Circumstances didn't allow him to follow this path though, and he was stuck in a job he hated. At the tender age of 55 Alan decided it was a case of now or never. He had never lost his desire to become a plumber and chose to reskill. He duly qualified, first as a plumber and then went on to do his gas certifications too.

Adult Career Changers (Employed)

Name	Enrolment Date	Completion Date	Trade Skill	Training Cost
Colin Smith	July 2009	August 2011	Electrician	£5670
Previous Job	Current Job	Previous Income	Current Income	ROI - YR 1
Line Manager	College Tutor & Part-time work	Not Disclosed	Earning More	%
Best Investment	Best Effort	Best Results	Best Improvement in Life	

Colin was working for Land Rover but decided he wanted a change and to gain a trade skill. He elected to train to become an electrician and having qualified, he started to do part-time work around his job. Since then though, things have moved on and he's now a tutor at a local college and still managing to do part-time electrical work on the side, all of which means he's earning quite a bit more than before and enjoying life much more too.

***ATL Practical Training - Success Jobs Stories From Our Ex-Students
Version 2.2***

